

## SEGMENT: HOTEL

*“Inspire or hit the mark for where you want to take your Wi-Fi Service”*

**OUR WI-FI WORKS HARDER FOR YOU TO EXTEND YOUR REACH.**



*Le*  
**MERIDIEN**

### OVERVIEW

Hotel Le Meridien Situated in Bangalore, is a 5 Star category hotel. The building is divided into 5 floors with 197 rooms that are embellished in a unique manner. These rooms comprise different groups such as Royal Club, Deluxe Room, and Executive Suite with different categories.

### BACKGROUND

Hotel Le Meridien is located in the business center area of the city, it magnetizes many business class people who carried Laptops and wireless-enabled Tablets, use to check their E-Mail and access Corporate Intranet during their stay in the hotel.

Le Meridien Hotel had a wired network that provides Internet access to the hotel guest and staff but didn't have any authentication or billing system in place. The guest had plugged their devices into the LAN ports and got connectivity for free.

As a result, the hotel was losing precious revenues for its Internet accommodation. Moreover, any virus-infected laptop would cause havoc in the hotel's internal network since the guest and hotel staff shared a common network.



## CUSTOMER'S REQUIREMENT

Le Meridien management wanted a solution that would reduce their quandaries, easy to use and generate revenue for them by providing Internet service.

They were looking for a solution that would integrate with their subsisting Infrastructure.



## BENEFITS TO LE MERIDIEN BY WIFI

- I-ON helps in restricting the unauthorized use of the internet.
- Le Meridien is highly benefitted by introducing accountability and transparency in the internet usage.
- Access to supported technology with excellent customer care.
- Reduced virus-outbreaks from causing damage.
- Deployment of devices which support new technology.
- Developed flexible solution which is easy to customize as per hotel requirement.
- With the use of Wi-Fi, the Housekeeping staff can be notified when guest check-out, enabling them to clean the room and inform the front desk, who update this activity in their portal.

## SOLUTIONS

I-ON Wi-Fi solution is offered to Le Meridien for managing the seamless network, monitoring and to track internet utilization of their guest.

We also offer a high-speed Bandwidth with multiple Wi-Fi Access Points all over Le Meridien premises along with I-ON.

I-ON provides the complete infrastructure of Switches and Routers with secure Authentication, Authorization, and Accounting (AAA).

To keep billing simple and flexible, I-ON implemented solutions based on their requisite.

## SERVICE PEROVIDER BENEFITS

I-ON provided several benefits to the wireless ISP serving the hotel:

- Installation of Access Points along with Controller for management and standard Point-of-Excellence (PoE) Switches to power Access point.
- Uptime of the service is less than 5 minutes for the system to go online and start a service to the customers.
- I-ON in addition provides a separate portal for the ISP (Internet Service Provider) to monitor the network in real-time to track Wi-Fi utilization and revenue trends.
- It also provides immediate alerts when disruption occurs in the network.

### USER BENEFITS

- Guests have been well accommodated by inexpensive and convenient designates to gain wireless, high-speed Network.
- Internet access in sundry areas of the hotel is easily available.
- Complete guidance for web authentication. If any user has trouble in login are advised to contact our customer support team through toll-free lines.

### BUSINESS BENEFITS

- Provided customized branding and gain customer loyalty.
- Streamline processes, transparency in billing and hence increases profitability.
- Created a separate revenue stream for the Hotel.



*"I-ON provides insight without excessive monitoring overhead. They change the job from figuring out what to fix."*

- Anil Kumar  
IT Manager, Lemon Tree Hotels



*We are pioneer in our field. Join us to create a new era of digital connected community.*

### **SEGMENTS -**

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